



# How Parachute Health joined forces with Bonafide, powered by WellSky, to **enhance efficiency throughout the healthcare system**



Founded in New York City, Parachute Health is a leading software platform for HME providers serving all 50 states. It connects 250,000 clinicians, 70,000 health care facilities, and over 3,000 supplier locations. Every year, Parachute Health helps millions of patients access essential medical equipment, supplies, and services quickly, improving health outcomes and care experiences.

Each year, many individuals in the U.S. receive care prescriptions via paper and fax, a process that can be slow and error prone. [According to the Institute of Medicine, medication errors are one of the most common medical mistakes, harming at least 1.5 million people annually.](#) These inefficiencies can delay discharges, prolong care facility stays, and increase hospital readmissions. That is why healthcare is moving toward digital ordering, and Parachute Health is at the forefront of this change.

Parachute's platform streamlines the ordering process, enabling HME providers to process orders up to 10 times faster than traditional methods. By connecting hospitals, payers, and suppliers of critical medical products, Parachute Health helps ensure that patients receive the care they need without unnecessary delays.

## The challenge

Ordering durable medical equipment (DME) is often inefficient and lacks transparency. Frequent communication barriers, outdated processes like faxing, and complex health plan policies can lead to delays and frustration for patients, providers, and suppliers.

## The solution: The combined power of Parachute Health and Bonafide, powered by WellSky

Parachute Health's integration with Bonafide enables joint users to accept Parachute orders and streamline data flow between Bonafide and the Parachute platform. This collaboration has significantly improved efficiency, increasing customer service representative productivity more than fivefold, boosting collection rate by over 10%, and reducing accounts receivable collection time by 50%. By working together, Parachute Health and Bonafide have helped customers simplify operations and improve cash flow management.



"Our integration with Bonafide continues to revolutionize how prescribers and DME providers communicate, now with even greater efficiency for joint Bonafide and Parachute customers. Integrations like this help us achieve our mission: to enable all patients to have a soft landing driven by transparency, accountability, and seamless communication."

**David Gelbard**, Founder & CEO, Parachute Health



**Bonafide**®  
powered by WellSky®

Bonafide, a cloud-based healthcare technology company founded in 1981, delivers innovative software solutions that support durable medical equipment (DME) and home medical equipment (HME) providers, as well as acute and long-term care facilities. Its enterprise resource planning (ERP) software helps providers streamline operations, enhance efficiency, and improve workflow management. By integrating seamlessly with management systems, Bonafide's solutions enable health care organizations to make informed decisions that improve care delivery.

With a commitment to improving health care operations, Bonafide, powered by WellSky, equips providers with the tools they need to deliver high-quality care while optimizing their business processes.

## Bonafide, powered by WellSky, helps Parachute to:

### Provide transparent tracking

A streamlined ordering process for clinicians and care teams plus enhanced compliance through transparent order tracking

### Reshape information exchange

The ability for prescribers to submit clean digital orders with seamless integration and data exchange between Bonafide and the Parachute platform

### Increase efficiency

Improved patient care and increased efficiency through orders status transparency and seamless order processing



WellSky, a leading healthcare technology company, drives intelligent, coordinated care with software, analytics, and services that improve outcomes and reduce costs. Its home infusion and home health solutions complement Bonafide's expertise, expanding provider capabilities and strengthening industry partnerships. Through the WellSky network of 2,000+ hospitals and 130,000 providers, Bonafide clients gain access to the nation's largest referral network, improving visibility and patient care coordination. Over the past year, more than 1 million referrals were sent to DME and HME providers using the hospital discharge solutions from WellSky.



Discover how your DME/HME business can make more informed decisions to enhance patient care and improve service delivery today. **Explore Bonafide, powered by WellSky.**

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