



WellSky® Revenue Cycle Services for long-term care

Collect outstanding payments with a WellSky partnership



As skilled nursing facilities and other long-term care facilities are increasingly faced with payer challenges, financial pressures, and staffing shortages, addressing aging accounts receivable (A/R) often becomes a strain on resources. However, with WellSky Revenue Cycle Services, our proven team of financial experts can take on this work for your organization – allowing you to focus on delivering high-quality patient care and growing your operations.

Our Revenue Cycle Collections service can help you:



Increase your payments by converting aged A/R



Reduce days sales outstanding by implementing proven best practices



Improve staff efficiency and efficacy during the A/R process

The WellSky difference

Our team of revenue cycle professionals has decades of extensive, valuable experience within the long-term care facility space. No matter the challenge, we have a full suite of services to address your needs.



With a Revenue Cycle Collections partnership, our experts focus on:

Payer navigation



Our specialized team will examine your payer denials and skillfully undertake any appeals. Our team's experience with all types of payers — Medicare, Medicaid, HMO, Hospice, Private and Patient Liability — distinguishes our ability to navigate complex reimbursement models and bring in outstanding payments for your organization.

Denial follow-ups



With a constant stream of short-term stays, the effort to stay on top of aging claims can be taxing, often resulting in high volumes of write-offs. The steadfast and relentless approach of the WellSky team in fighting inappropriate denials lets us pursue the most appropriate and accurate reimbursement for you.

Billing change impact



If you recently had a change of biller or underwent any other kind of transition, you may have an old A/R with significant balances. Our creative and competent team at WellSky thrives in scenarios like this by following a proven playbook to quickly step in and collect outstanding payments.

Our comprehensive services for revenue cycle can cover all your needs — from billing to collection and everything in between. Let us partner with your organization to bring in outstanding payments and support your growth.



WellSky empowers intelligent, efficient, and effective care coordination in organizations of all sizes and settings of care. Our trusted regulatory, industry, and clinical excellence expertise helps healthcare's best be even better.



Let us power a better revenue process for your team. Contact us today to get started with WellSky Revenue Cycle Services!

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